

## THE WALL STREET JOURNAL.



Glendale Ranch has been in the same family since the 1930s. Daniel Caso

## A 2,000-Acre Ranch in Napa Valley Comes on the Market for \$100 Million

The property has 40 acres of vineyards that grow Cabernet Sauvignon, Malbec, Merlot and other varietals

## By <u>Katherine Clarke</u>

Dec. 20, 2024 1:45 pm ET

When Lindsey Wiseman was a teenager growing up in Colorado, she frequently visited her family's ranch in California's Napa Valley. Spanning roughly 2,000 acres, the property is a wonderland for children, she said, with lakes, ponds, and acres of vineyards to play in.

"It was an opportunity to be totally wild and free," said Wiseman, 41, who now lives on the property with her husband, Andrew Green, and their two young sons. "When you drive through the gates, the rest of the world drops away."



The property spans 2,000 acres with lakes and ponds. PHOTO: Tim Carl

The property, known as Glendale Ranch, grows Cabernet Sauvignon, Malbec, Merlot, and other varietals, which are sold to Napa wineries. The property has been in Wiseman's family since 1938 and Wiseman, who took over control around 2020, has worked full-time on the ranch for about a decade. Now she and Green have made what she said was a difficult decision to sell it. The listing price is \$100 million.



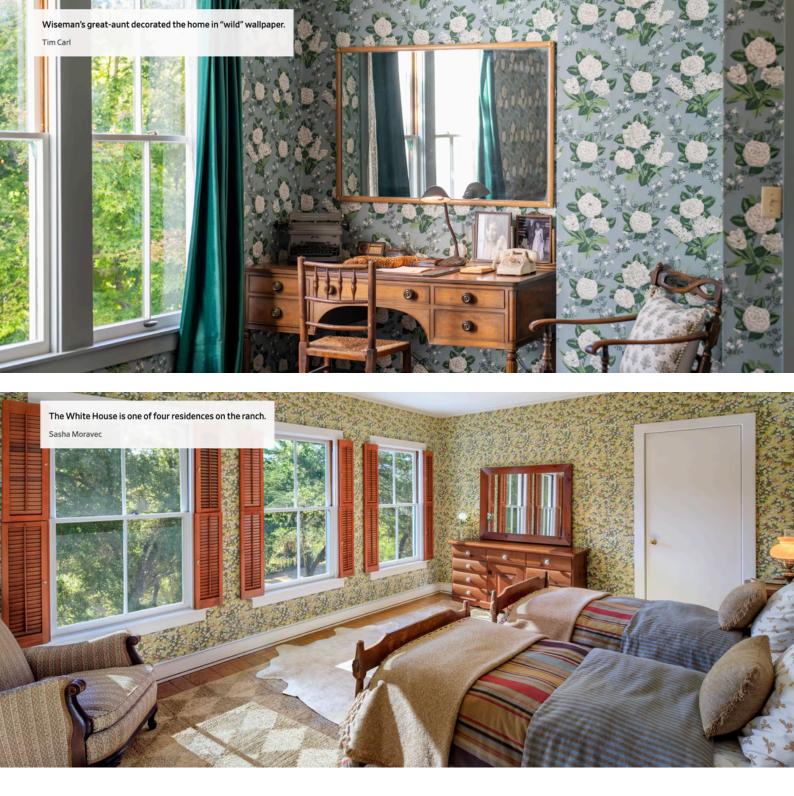
There are about 40 acres of vineyards. Photo: Tim Carl

Just outside the city of St. Helena, the ranch has four family houses, 40 acres of vineyards, an agricultural barn, a workshop, a winery barn, and an extensive road system, according to listing agent Erin Lail of Coldwell Banker Brokers of the Valley. The six-bedroom main house, a roughly 3,300-square-foot Colonial-style property known as the White House, dates to the 1880s, with the original stained-glass windows. The three other residences include a circa 1940s two-bedroom kit home that arrived at the ranch by railroad, Wiseman said, and two three-bedroom homes dating to the early 1900s. There are also extensive vegetable, herb, and flower gardens.

Wiseman's great-uncle, oil magnate David Fasken, purchased the ranch in the 1930s. When he died, the property went to his wife, Wiseman's great-aunt Barbara Towne Fasken. Wine production is believed to have started at Glendale in the 1880s, but was discontinued during Prohibition, Wiseman and Green said. Barbara restarted the vineyard in the late 1970s.







Barbara was a keen aviator and helicopter pilot, serving in World War II as a Women's Airforce Service Pilot, Wiseman said. The Faskens had a home in Marin County outside San Francisco, Wiseman said, and according to family lore, Barbara's favorite party trick when the Faskens hosted dinners there was flying the ladies to Glendale Ranch by helicopter to pick berries for dessert.

The main house on the ranch still has the wallpaper Barbara chose for the rooms. "Barbara had an incredible sense of style, so she put wild wallpaper in every single room," Wiseman said. "We've continued to live with all of that because it's just incredible. Every room has its very own personality."

They employ roughly four people full-time to work on the property, but during growing season there can be more than 50 people working on the ranch, Green said.

## **Around the Grounds**





The ranch also has glamping facilities. The dining room at Grove House, which dates to the early 1900s. The Vineyard View House's living room.VIDEO: Tracey Atkins/Goldeneye Media; Photos: Tim Carl

The couple said living at the ranch has provided a place to disconnect from the outside world and commune with nature and each other. The boys have grown up with enormous freedom to explore, they said.

"This is the place that time has forgotten," Wiseman said. "We don't have a TV. We have a fireplace that's going all the time."



Wiseman and her husband, Andrew Green, have lived at the ranch for roughly a decade. Photo: Sasha Moravec

The couple said they are selling because they want to spend more time in England, where Green is from.

"Coming to the deep understanding that it's time to pass the torch has been really hard," Wiseman said. "And at the same time, I go away with a very, very full heart."

A buyer could theoretically further subdivide and develop the property, though Wiseman hopes that will not be the case.



The property is close to St. Helena. VIDEO: TIM CARL

"My opinion is that it would be a huge mistake and really devastating," she said. "There is no other place like it in the Napa Valley."

Lail, the listing agent, said it's rare to find a property of this scale available in the area, where most of ranches and land holdings have been broken up over time. "This is the brass ring," she said.

While \$100 million is a huge price for a residential property in Napa, Lail said the value is complicated by the fact that the property also houses a commercial vineyard. Larger vineyards in the area have sold for more than \$1 billion, she said.

Write to Katherine Clarke at Katherine.Clarke@wsj.com

Link to full article